



AQUA FLY

Greece

AQUA FLY

Exclusive Representative in Greece for SiFly Ai Ltd



ABOUT AQUA FLY

Enhance Your Water Activities with Our Innovative Equipment

AQUA FLY specializes in the sale and rental of high-tech equipment for water sports, including electric hydrofoil boards (eFoils). Our products are distinguished by their high quality, reliability, and innovative solutions, making them ideal for both professionals and water sports enthusiasts.



PRODUCTS FOR RENT

eFoils (Electric Hydrofoil Boards):

SiFly Rider

SiFly Rider+

SiFly E

Our eFoils offer a unique flying sensation over the water thanks to the combination of electric propulsion and hydrofoil technology. They are ideal for use on beaches, resorts, and other recreational areas.

The package includes: Electric hydrofoil board/Battery and charger. Rechargeable controller with charger. Rechargeable battery with continuous operation time of 120 minutes and full battery charge in 2 hours



Rider



Rider

Size	Volume	Skill level
161 cm	110 l.	Intermediate

Rider+

Size	Volume	Skill level
171 cm	130 l.	Begginer

The Rider is our affordable performance Foil. the perfect choice for anyone who wants to enjoy the excitement of Foiling without breaking the bank. Rigid, responsive, and with a compact hull shape that delivers snappy turns and provides instant touchdown recovery, the Rider is the perfect Foil for intermediate riders looking to progress.

SiFly E & DragonFly



Size

190 cm

Volume

170 l.

Skill level

Begginer

The biggest board in our range offers the lowest planing speed and the highest volume on the market, making it perfect for beginners and heavier riders. Designed to be a lucrative asset for any school, yacht charter, or watersports center, the SiFly E is stable and easy-to-ride.

The short learning curve and the gripping riding experience will leave your clients wanting more.

Rental Terms for water sport centers and schools



SiFly Rider and Rider+

Initial Amount: €500 per SiFly eFoil set. Includes 5 hours of use, delivery cost, and 2 hours for staff familiarization and training.

Rental Charge: €90 per hour.

Security Deposit: €500 per set.

Special Package Prices:

5 hours: €450

11 hours: €900 (one hour free)

23 hours: €1800 (three hours free)

Unlimited for one day: €200 per day

Unlimited for three days: €500

Unlimited for one week: €1000 per week

Usage Rules for Unlimited Packages:
Unlimited packages are separate price lists and are paid separately from other price lists. Amounts paid in other price lists cannot be considered for payment of Unlimited Packages

SiFly E

Initial Amount: €500 per SiFly eFoil set. Includes 5 hours of use, delivery cost, and 2 hours for staff familiarization and training.

Usage Charge: €100 per hour.

Security Deposit: €500 per set

Special Package Prices:

5 hours: €500

11 hours: €1000 (one hour free)

23 hours: €2000 (three hours free)

Unlimited for one day: €250 per day

Unlimited for three days: €650

Unlimited for one week: €1200 per week

Additional Equipment
Battery: €50 per day
Battery (rental over one month): €15 per day
DragonFly Handlebar: €10 per day (available only with the SiFly E model)

All prices include VAT.

Rental for Charter Companies and Individual Order





Unlimited for one day (SiFly Rider and Rider+):
€200 per day

Unlimited for three days (SiFly Rider and Rider+): €500

Unlimited for one week (SiFly Rider and Rider+):
€1000 per week

Unlimited for one day (SiFly E): €250 per day

Unlimited for three days (SiFly E): €650

Unlimited for one week (SiFly E): €1200 per week

Note: Prices do not include delivery and return costs. Delivery cost is calculated separately.

Usage Rules for Unlimited Packages: Unlimited packages are separate price lists and are paid separately from other price lists. Amounts paid in other price lists cannot be considered for payment of Unlimited Packages.

Security Deposit: €500 per set.

All prices include VAT.



Instructions and Technical Support by the Support Aqua Fly Team

Conduct of Instructions and Technical Support: This service includes the presence of an AQUA FLY employee at the customer's site to provide instructions on safety rules and basic usage principles of the rented equipment.

Terms:

Half-day (4 hours): €100 (including VAT)

Full day (8 hours): €170 (including VAT)

This service is available with the "Unlimited for one day" package and will be available from August 2024



Rental Advantages

No Significant Initial Costs: Get the equipment without large capital investments.

Flexible Payment: Charges are made for the actual time of use, allowing cost savings.

Support and Maintenance: Full technical maintenance and support throughout the rental period.

Option to Purchase Equipment: After 60 hours of use, a 40% discount is applied to the initial price.

01 Legislation

All AQUA FLY products fully comply with the requirements of current Greek legislation, ensuring the legality of providing and using such equipment.

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02 Equipment Insurance

AQUA FLY, in collaboration with Interlife insurance company, has developed a special insurance program to ensure the safety and protection of your investments in the equipment. Details can be found upon request on the website www.interlife.gr.

03 Equipment Sale

AQUA FLY also offers the option to purchase eFoils and related equipment. Details and price list are available upon request.



Contact Us

We are confident that cooperation with AQUA FLY will bring new opportunities for the growth of your business and attract customers. For more information or to enter into a rental agreement, please contact us.



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